

Nationality: French
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Antoine Singer

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France

- **Consultancy**
- **Project Delivery**
- **Telecom & Media**
- **Languages**

2 years of International Consulting Experience — Middle-East, dealing with senior executives
Demonstrated ability to work as a team player — FY2009 revenues increased by 100%
Telecom Market Analysis & New Businesses — ICT Infrastructures, Broadband & Internet Services
French native & Fluent in English— excellent oral and written communication skills

Professional Experiences

2008 August - Present
Middle East & USA

Red Tech Consulting, *British Business Consulting Firm specializing in strategic reviews for telecom & media companies and policy advices to regulatory agencies in GCC countries.*

- **Carry out Gulf countries telecom market analysis** (Saudi Arabia, Qatar, Kuwait, UAE, Oman, and Bahrain): for the commercialization of a utility fiber optic. Recommendations lead to multi-million dollar contracts for the company.
- **Study** educational needs and e-learning technologies of Saudi universities for the Ministry of Higher Education. Benchmark of best-in-class Americans Universities. Findings suggested the definition of a National Research and Educational Network. Project shall be launched in 2010.
- **Benchmark** international telecom organizational structures for a major Telecom Operator in the Middle East. A new integrated organization resulted out of the study.
- **Value growth opportunities** for an International Communication Service Provider in Saudi Arabia. Main impact: dramatically changed their Development Plan.

2008 Jan. - 2008 July
(6 months)
Saudi Arabia

Devoteam Middle East, *Consulting Group specialized in new information and communications technology. Areas of expertise include telecoms, industry, health and public administration sectors.*

- **Recommend a RFID strategic study** for the Ministry of Defense & Aviation (MoDA). Responsible of MoDA's needs identification, RFID implementation plan definition and solution development.

2006 June - 2006 Sept.
(3 months)
France & Belgium

Sylis Group's *activities are to provide Information technology services and consultancy in the development and upgrade of Information technology policies and systems.*

- **Perform & analyze customer analysis** : IT Performance / Strategy; new services.

Education

2005 Sept. - 2007 Dec.
France & USA

Master in Management (exchange student)

Michigan State University: Eli Broad Graduate School of Business.

Courses: International Business, Entrepreneurship, Information Networks & Technologies.

National Institute of Telecommunications:

Relevant courses: Business Information Systems, Networks, Finance.

2002 Sept. - 2005 June
France

Classes Préparatoires Scientifiques

Preparation for national competitive entrance exams to leading French Engineering Schools.

Hobbies

Golf

Tennis: competition (regional level), part of Michigan State University Team

Water Sports: kite-surfing, wakeboarding

References available upon request